



## Jay K. Sears

Managing Partner

As co-founder and Managing Partner of NewQuest Properties, Sears focuses on growing the NewQuest platform through new development, acquisitions and strategic opportunities, overseeing NewQuest Investment Company, and on managing key client relationships with retailers and clients.

In 1996, he founded Sears Realty Company, a commercial brokerage and development firm that developed, managed and leased numerous grocery-anchored shopping centers throughout the greater Houston area. He formed Sears Realty in response to the site selection and development needs of his grocery and retail clients, brokering or developing numerous transactions involving Albertsons, HEB Grocery Company, Kroger, Walgreen's, PETCO Animal Supplies, Rice Epicurean Markets, 24 Hour Fitness, among many others. The company flourished and, in 2001, Sears merged with Quest Properties, with the merged company being renamed NewQuest Properties.

Sears received a B.B.A. from Baylor University in 1982. He is Chairman of Grant Me The Wisdom Foundation, Partner of Impact Partners, a social impact documentary film partnership, a member of the International Council of Shopping Centers (ICSC), a member of the Urban Land Institute, and a member of the Rice Design Alliance.