

JEFFREY S. HAYES

MANAGING DIRECTOR
TENANT REPRESENTATION SERVICES



“ I am passionate about forging long-term relationships with my clients – as their success is a reflection of my team’s efforts and expertise. ”

Jeffrey S. Hayes is the Managing Director for Tenant Representation Services at NewQuest Properties. Jeff is responsible for overseeing a team of brokers who specialize in Retail Tenant Representation, currently represent over 50+ regional and national tenants. Many of these clients include market leading concepts including; Ulta Cosmetics, Cinemark Theatres, 24 Hour Fitness, Firestone Automotive, Five Below, At Home, Verizon Wireless and Capital One Bank. The NewQuest team is proud that many of these client relationships have endured for over 20+ years and include executive relationships across decades of service and industry assignments.

With 17 years of experience in the Commercial Real Estate industry, Jeff knows the importance of long-term, full-service relationships with key clients. He has advised and represented retailers in the site selection, market analysis and purchase and/or lease negotiations in all of the major submarkets throughout Houston and South Texas. Jeff has been featured as a Houston Business Journal “Heavy Hitter” for numerous years. Hayes has also been awarded NewQuest’s Top Land Broker, Top Hybrid Broker, and Overall Top Producer. In addition to Jeff’s real estate experience and industry involvement, he is an active Board of Director member with the Houston Livestock Show & Rodeo and is currently acting as a Vice President. Hayes is a graduate of Ohio Wesleyan University with a B.A. in Economics Management. He is also an active member of the Realty Resources Network and currently serves on the Executive Board.

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